



*Empire State Sales Desires to Be the Top
Manufacturers Representative in Sales and
Customer Satisfaction in Our Field*

WIRE & CABLE



ACS/Uni-Fab
www.afcweb.com/acs-uni-fab



AFC Cable Systems**
www.afcweb.com



Republic Wire
www.republicwire.com



LS Cable & Systems USA
www.ls.spsx.com



System Cable Technology
www.systemcable.com



Classic Wire & Cable
www.classwire.com

CONDUIT & FITTINGS

American Connectors

American Connectors
www.americanconnectors.com



Allied Tube & Conduit**
www.alliedeg.us



Allied Power-Strut**
www.power-strut.com

CONDUIT
pipe products, co.

Conduit Pipe Products
www.conduitpipe.com



Kraloy
www.kraloyfittings.com



National Pipe
www.nationalpipe.com



Penn-Union
www.penn-union.com

****Ask us about our
co-loading options****



Konkore Fittings**
www.konkorefittings.com

SUPPORTING PRODUCTS



RectorSeal
www.rectorseal.com



Selecta Products/Acorn
www.selectainc.com



Ohyama Lights
www.ohyamalights.com



FLOOD-IT
www.pipesupplyusa.com



Bergen Industries, Inc.
www.gardnerbender.com/en/bergen



World Dryer
www.worlddryer.com



King Innovation
www.kinginnovation.com



Danfoss
www.heating.danfoss.us



Gardner Bender
www.gardnerbender.com

MANUFACTURER POLICIES/TERMS

MANUFACTURER	MINIMUM BILLING	FREIGHT ALLOWED	TERMS
WIRE & CABLE			
ACS Unifab	\$200 (\$50 processing fee added for orders under \$200)	\$2,000 distributor net (ground transport only)	Net 30 days
**AFC Cable Systems Flex/LT	\$200	5,000 pounds	2%, 10th prox, net 25th of next prox
Republic Wire Inc.	\$500	5,000 pounds	Per customer
LS Cable & Systems Power Cable	\$500	5,000 pounds	Per customer
Syston Cable Technology	N/A	\$1,500	Net 30 days
Classic Wire & Cable	N/A	2,000 pounds 5,000 pounds - URD only	Net 30 days
CONDUIT & FITTINGS			
American Connectors, Inc	N/A	N/A	Net 30
**Allied Tube & Conduit Aluminum Conduit	\$150	10,000 pounds conduit only 8,000 pounds co-load 2,000# aluminum	2%, 15th
**Power Strut	\$100	2,500 pounds	2%, 15th
Conduit Pipe Products	N/A	\$750	Per customer
Kraloy	\$100	\$1,500	2%, 10th prox, net 11th
National Pipe PVC Conduit & Elbows	\$500 pipe \$1,500 elbows	\$10,000 pipe \$1,500 elbows	2%, 10th prox, net 30 days
Penn Union	\$100	\$100	Net 30 days
SUPPORTING PRODUCTS			
RectorSeal	\$250	\$1,200	2%, 45 days
Selecta Products/Acorn	\$50	\$700	Net 30 days
Ohyama Lights	\$100	\$2,000	Per customer
FLOOD-IT	\$100	\$800	Net 30 days
Danfoss	N/A	\$1,500	Net 30

****Ask us about the Atkore-Family co-loading****

OUR TEAM

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AREAS SERVED

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